

# 01 Communique Provides Update on Business Developments and First Quarter Fiscal 2022 Results

**TORONTO, ON – March 17, 2022.** 01 Communique Laboratory Inc. (the "Company") (TSX-V: ONE; OTCQB: OONEF), one of the first-to-market, enterprise level cybersecurity providers for the quantum computing era, is pleased to report the Company's first quarter fiscal 2022 results, which ended January 31, 2022.

Andrew Cheung, CEO of 01 Communique, stated, "During the first quarter we increased our exposure internationally. As previously announced, we added a global technology partner headquartered in Paris, France which expands our exposure in Europe. We look forward to further development of our business in Europe. I am also very excited about the prospects for IronCAP™ in Asia/Pacific. These strong partnerships have essentially opened a global network of excellent opportunities. We completed the quarter with \$881,246 of cash, which along with our existing and near-term revenue opportunities, should be sufficient to allow us to continue our investment in development and commercialization of IronCAP™. When I look at the concerns expressed today around the world in respect of cybersecurity, I am encouraged about the potential market opportunity for our IronCAP™ technology. It is now primarily a matter of execution."

#### Highlights:

In November, 2021 the Company received a notice of allowance from the United States Patent and Trademark Office ("USPTO") for its Cryptographic System and Method. The patent has now been granted #11/271,715. This is further support for the innovative nature of the IronCAP™ technology which the Company believes is superior to anything on the market today. It is designed to protect customers against the ever-evolving illegitimate and malicious means of gaining access to their data.

The net loss for the first quarter 2022 was \$207,641 (2021 - \$112,734) an increase of \$94,907. The adjusted net loss, which excludes noncash expenses, was \$158,355 (2021 - \$89,697) an increase of \$68,658. The adjusted net loss excludes stock-based compensation and depreciation which are non-cash operating expenses.

Revenue for the first quarter 2022 was \$189,031 (2021 - \$213,262) a decrease of \$24,231. The trend of working from home continues to be popular which has contributed to growth year over year in subscriber numbers and subsequent recurring royalties from the Company's Asia-Pacific business. One-time development and maintenance fees received for DoMobile enhancements were higher in 2021 over 2022 resulting in the overall decrease year over year in revenue. DoMobile is a secure remote access solution exclusively marketed by the Company's partner in Japan. The strong security underlying DoMobile allows for marketing not only to small to medium sized businesses, but also to government agencies, financial industries, health sectors, etc. which require a highly secure remote access environment. There are now more than 3,800 corporations using DoMobile as their telework solution with the numbers continuing to grow.

Cash operating expenses for first quarter 2022 were \$327,765 (2021 - \$282,476) an increase of \$45,289. The Company expanded its product development team to complete product development initiatives aimed at increasing market share for its remote access service in Japan and near term opportunities to roll out new products built on its IronCAP™ technology.

#### **Conference Call Reminder and Information:**

01 Communique will host a live teleconference allowing for questions and answers later today at 10:00AM EST (March 17, 2022) to discuss the Company's results as well as providing an update on the business prospects for IronCAP™ and IronCAP X™.

## Browser (please cut-and-paste the following link into your browser):

https://us02web.zoom.us/j/83272630612?pwd=K1ZmRGhYKy9xaVE4UUVRMzJYTUFyQT09 Passcode: ironcap22

#### Dial-in:

Within Canada (647) 374-4685 or (647) 558-0588

Passcode: 066489703

#### **About 01 Communique**

#### **Cautionary Note Regarding Forward-looking Statements.**

Certain statements in this news release may constitute "forward-looking" statements which involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. When used in this news release, such statements use such words as "may", "will", "expect", "believe", "plan", "intend", "are confident" and other similar terminology. Such statements include statements regarding the commercial success of IronCAP X™, the future of quantum computers and their impact on the Company's product offering, the functionality of the Company's products and the intended product lines for the Company's technology and the potential licensing of the Company's technology. These statements reflect current expectations regarding future events and operating performance and speak only as of the date of this news release. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to, the factors discussed under "Risk and Uncertainties" in the Company's Management's Discussion and Analysis document filed on SEDAR. Although the forward-looking statements contained in this news release are based upon what management of the Company believes are reasonable assumptions, the Company cannot assure investors that actual results will be consistent with these forward-looking statements. These forward-looking statements are made as of the date of this news release, and the Company assumes no obligation to update or revise them to reflect new events or circumstances.

Neither TSX Venture Exchange ("TSX-V") nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

### **INVESTOR CONTACT:**

Brian Stringer Chief Financial Officer 01 Communique (905) 795-2888 x204 Brian.stringer@01com.com

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION Consolidated Statements of Financial Position As at January 31, 2022 and October 31, 2021 Unaudited

	31-Jan-22	31-Oct-21	
Assets			
Current assets			
Cash	\$ 861,246	\$ 994,924	
Accounts receivable	172,085	205,527	
Prepaid expenses and other assets	23,504	31,743	
.,	1,056,835	1,232,174	
Plant and equipment	111,977	125,584	
Total assets	\$ 1,168,812	\$ 1,357,758	
Liabilities and Shareholders' Deficit			
Current liabilities			
Accounts payable and accrued liabilities	\$ 165,591	\$ 182,354	
Deferred revenue	5,634	6,502	
Lease liability	44,299	42,532	
	215,524	231,388	
Non-current liabilities			
Lease liability	54,574	66,915	
CEBA loan payable	40,000	40,000	
Total liabilities	310,098	338,303	
Shareholders' deficit			
Share capital	43,963,582	43,963,582	
Contributed surplus	5,937,197	5,890,297	
Warrants	93,533	93,533	
Deficit	(49,135,598)	(48,927,957)	
	858,714	1,019,455	
Total liabilities and shareholders' deficit	\$ 1,168,812	\$ 1,357,758	

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION

## Consolidated Statements of Operations and Comprehensive Income For the 3 month periods ended January 31, 2022 and 2021 Unaudited

## three months ended

	 31-Jan-22		31-Jan-21	
Revenue	\$ 189,031	\$	213,262	
Expenses:				
Selling, general and administrative	201,502		168,284	
Research and development	175,549			
Withholding taxes	18,389		20,784	
	395,440		326,297	
Loss before other income and expense	(206,409)		(113,035)	
Interest income	(186)			
Interest expense	1,418			
Loss for the period and comprehensive loss	\$ (207,641)	\$	(112,734)	
Loss per common share				
Basic	\$ (0.00)	\$	(0.00)	
Diluted	\$ (0.00)	\$	(0.00)	
Weighted average number of common shares				
Basic	94,451,221 91,793,70			
Diluted	94,451,221 91,			

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION

## Consolidated Statements of Cash Flows Unaudited

## For the 3 month periods ended January 31, 2022 and 2021

three	months	ended

		31-Jan-22		31-Jan-21
Cash provided by (used in):				
Operating activities:				
	\$	(207,641)	\$	(112,734)
Comprehensive loss for the period	φ	(207,041)	Φ	(112,734)
Adjustments to reconcile loss for the period to				
net cash flows from operating activities:				
Depreciation of property and equipment		2,386		1,850
Amortization of right-of-use asset		11,219		11,061
Stock-based compensation expense	46,900		21,187	
Change in non-cash working capital		24,030		57,274
		(123,106)		(21,362)
Financing activities:				
Exercise of stock options		-		1,750
Exercise of debenture warrants		-		52,000
Proceeds from loan		-		60,000
Lease payments made		(10,572)		(11,658)
		(10,572)		102,092
Investing activities:				
Purchase of property and equipment		-		(2,191)
		-		(2,191)
Increase in cash and cash equivalents		(133,678)		78,539
Cash, beginning of period		994,924		962,337
Cash, end of period	\$	861,246	\$	1,040,876