

# 01 Communique Provides Update on Business Developments and Third Quarter Fiscal 2024 Results

**TORONTO, ON – September 19, 2024.** 01 Communique Laboratory Inc. (the "Company") (TSX-V: ONE; OTC Pink: OONEF), one of the first-to-market, enterprise level cybersecurity providers for the postquantum computing era, is pleased to report the Company's third quarter fiscal 2024 results, which ended July 31, 2024.

Andrew Cheung, CEO of the Company, commented, "On August 13, 2024, the National Institute of Science and Technology ("NIST") announced 3 official Post-Quantum Cryptography ("PQC") standards - the FIPS-203, FIPS-204, and FIPS-205. These 3 standards were anticipated by our cryptographers and, accordingly, they were incorporated into our existing IronCAP PQC cryptographic engine, which was launched in 2021. As a result, our customers have enjoyed 3 years of being ahead of these best practices in the PQC market. We understand that NIST expects to announce additional standards in the near future in light of the ever-increasing attention towards quantum-safety in many technological fields, including AI and cryptocurrencies."

Andrew Cheung continued, "I am very happy to report that our business roadmap has been proceeding as planned. Most notably, we continued to march towards the break-even line, essentially reaching the goal on an adjusted non-cash basis. We have now set the stage to becoming profitable if and when revenue starts building from our partners and customers."

### Financial Highlights:

- The loss for the quarter was \$40,173 (2023 \$119,652). The adjusted loss excluding stock-based compensation and depreciation, which are non-cash expenses, was almost breakeven at \$5,891 (2023 \$73,998) a reduction of \$68,107. The Company completed the quarter with \$125,716 of cash. Ongoing cash operating expenses have been significantly reduced. The goal is to continue to keep them in line with the level of ongoing recurring revenue.
- Cash operating expenses which exclude stock-based compensation and depreciation for the quarter were \$119,335 (2023 \$173,395) a reduction of \$54,060.
- Product development expenses were \$34,538 (2023 \$73,995) a decrease of \$39,457. A number of development projects were completed throughout fiscal 2023 allowing the Company to reduce development expenses. The Company makes use of third-party independent contractors for the majority of its product development allowing flexibility with respect to the level of product development expenses required.
- SG&A expenses, net of stock-based compensation was \$86,860 (2023 \$101,754) a decrease of \$14,894.
- Revenue for the quarter was \$126,103 (2023 \$106,197) an increase of \$19,906. The majority of the revenue is derived from licenses associated with ongoing recurring subscription fees.

#### **Conference Call Reminder and Information:**

01 Communique will host a live teleconference allowing for questions and answers later today at 10:00AM EST (September 19, 2024) to discuss the Company's results as well as providing an update on the business prospects for IronCAP<sup>™</sup> and IronCAP X<sup>™</sup>.

#### Browser (please cut-and-paste the following link into your browser):

https://us02web.zoom.us/j/83272630612?pwd=cEdhZGhRU3BQMjBGOWRIY1dtcjA4dz09

Passcode: ironcap24

Dial-in:

Within Canada (647) 374-4685 or (647) 558-0588 Within the USA (646) 558 8656 or (669) 900 9128 Webinar ID when prompted is 832 7263 0612 Passcode: 046969719

#### About 01 Communique

Established in 1992, 01 Communique (TSX-V: ONE; OTC Pink: OONEF) has always been at the forefront of technology. The Company's cyber security business unit focuses on post-quantum cybersecurity with the development of its IronCAP<sup>TM</sup> product line. IronCAP<sup>TM</sup>'s technologies are patent-protected in the U.S.A. by its patents #11,271,715 and #11,669,833. The Company's remote access business unit provides its customers with a suite of secure remote access services and products under its I'm InTouch and I'm OnCall product offerings. The remote access offerings are protected in the U.S.A. by its patents #6,928,479 / #6,938,076 / #8,234,701; in Canada by its patents #2,309,398 / #2,524,039 and in Japan by its patent #4,875,094. For more information, visit the Company's web site at www.ironcap.ca and www.01com.com.

#### Cautionary Note Regarding Forward-looking Statements.

Certain statements in this news release may constitute "forward-looking" statements which involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. When used in this news release, such statements use such words as "may", "will", "expect", "believe", "plan", "intend", "are confident" and other similar terminology. Such statements include statements regarding the commercial success of IronCAP X<sup>™</sup>, the future of quantum computers and their impact on the Company's product offering, the functionality of the Company's products and the intended product lines for the Company's technology and the potential licensing of the Company's technology. These statements reflect current expectations regarding future events and operating performance and speak only as of the date of this news release. Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to, the factors discussed under "Risk and Uncertainties" in the Company's Management's Discussion and Analysis document filed on SEDAR+. Although the forward-looking statements contained in this news release are based upon what management of the Company believes are reasonable assumptions, the Company cannot assure investors that actual results will be consistent with these forward-looking statements. These forward-looking statements are made as of the date of this news release, and the Company assumes no obligation to update or revise them to reflect new events or circumstances.

Neither TSX Venture Exchange ("TSX-V") nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

#### INVESTOR CONTACT:

Brian Stringer Chief Financial Officer 01 Communique (905) 795-2888 x204 Brian.stringer@01com.com

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION UNAUDITED Consolidated Statements of Financial Position As at July 31, 2024 and October 31, 2023

		31-Jul-24		31-Oct-23	
Assets					
Current assets					
Cash	\$	125,716	\$	272,540	
Guaranteed investment certificate		-		80,000	
Accounts receivable		101,026		87,966	
Prepaid expenses and other assets	7,651			6,060	
		234,393		446,566	
Plant and equipment		46,074		37,375	
Total assets	\$	280,467	\$	483,941	
Liabilities and Shareholders' Deficit					
Current liabilities					
Accounts payable	\$	65,830	\$	145,989	
Deferred revenue		4,490		4,009	
Lease liability		33,356	19,878		
Canadian emergency business account loan	<u> </u>			40,000	
		103,676		209,876	
Shareholders' deficit					
Share capital	44,282,090		44,282,090		
Contributed surplus	6,490,991		6,287,173		
Warrants	16,875		16,875		
Deficit		(50,533,165)	(50,312,073)		
		176,791		274,065	
Total liabilities and shareholders' deficit	\$	280,467	\$	483,941	

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION UNAUDITED Consolidated Statements of Operations and Comprehensive Income For the 3 and 9 month periods ended July 31, 2024 and 2023

	three m	onths ended			nine r	months ended		
		31-Jul-24		31-Jul-23		31-Jul-24		31-Jul-23
Revenue	\$	126,103	\$	106,197	\$	330,793	\$	340,782
Expenses:								
Selling, general and administrative		119,080		145,054		394,752		530,407
Research and development		34,538		73,995		131,097		339,990
Withholding taxes		12,303		10,220		28,436		32,865
		165,920		229,269		554,284		903,262
Loss before interest		(39,817)		(123,072)		(223,491)		(562,480)
Interest income		367		3,925		4,027		10,267
Interest expense		(723)		(505)		(1,628)		(2,239)
Loss for the period and comprehensive loss	\$	(40,472)	¢	(110 652)	¢	(221.002)	¢	(554 452)
	φ	(40,173)	\$	(119,652)	\$	(221,092)	\$	(554,452)
Loss per common share								
Basic	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.01)
Diluted	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.01)
Weighted average number of common shares								
Basic		96,364,554		96,101,646		96,364,554		96,101,646
Diluted		96,364,554		96,101,646		96,364,554		96,101,646

## 01 Communique Laboratory Inc. SELECTED FINANCIAL INFORMATION UNAUDITED Consolidated Statements of Cash Flows For the 3 and 9 month periods ended July 31, 2024 and 2023

	three months ended				nine months ended			
		31-Jul-24		31-Jul-23		31-Jul-24		31-Jul-23
Cash provided by (used in):								
Operating activities:								
Loss and comprehensive loss for the period	\$	(40,173)	\$	(119,652)	\$	(221,092)	\$	(554,452)
Adjustments to reconcile loss for the period to net cash flows from operating activities:								
Depreciation of property and equipment		2,062		2,354		6,730		7,286
Amortization of right-of-use asset		11,593		11,220		34,405		33,658
Stock-based compensation expense		32,220		43,300		123,818		164,182
Change in non-cash working capital		(44,277)		8,911		(94,329)		50,832
		(38,575)		(53,867)		(150,468)		(298,494)
Financing activities:								
Payment of loan		-		-		(40,000)		-
Lease payments made		(11,539)		(11,113)		(35,813)		(34,637)
		(11,539)		(11,113)		(75,813)		32,863
Investing activities:								
Proceeds from guaranteed investment certificate Purchase of property and equipment		-		40,000 (848)		80,000 (543)		70,000 (1,188)
		-		39,152		79,457		68,812
Decrease in cash		(50,114)		(25,828)		(146,824)		(196,819)
Cash, beginning of period		175,830		316,188		272,540		487,179
Cash, end of period	\$	125,716	\$	290,360	\$	125,716	\$	290,360

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